

**Notice of Meeting & Agenda for the
Board of Directors for the Portland Fish Exchange
November 18, 2021 @ 3pm via Zoom**

- 1. Call the Meeting to Order and Declare a Quorum**
- 2. Motion & Vote on October 21, 2021 Meeting Minutes**
- 3. Management Report, Jodie York**
- 4. Schedule of 2022 Board Meetings, Ellen Sanborn**
- 5. Update on Board Members, Jodie York/Ellen Sanborn**
- 6. Other Business**
 - a. Thank You to Nick Mavodones**
 - b. Update on Board positions**
 - c. Next Meeting December 16, 2021**
- 7. Adjourn**

List of Documents

- 1. Agenda**
- 2. Meeting Minutes October 21, 2021**
- 3. Management Report**
- 4. Schedule of 2022 Board Meetings**

Zoom Call In Number: 1 (929) 205-6099

Meeting ID: 839 1600 1097

Password: 977464

PORTLAND FISH EXCHANGE
Board of Directors Meeting Minutes for October 21, 2021
@ 3:00 p.m. via Zoom

Members

Ellen Sanborn
Tom Valleau
Nick Alfiero
Nick Mavodones
Avis Leavitt
Rob Odlin

Staff

Jodie York

Public

Bill Needelman
Christian Smith (Wipfli auditor)

- 1) **Board President, Ellen Sanborn, called the meeting to order at 3:04 PM with a quorum**
- 2) **Motion & Vote, September 16, 2021 Meeting Minutes**
 - *Board Action: Motion was made by Tom Valleau to accept September's Minutes as written and Seconded by Nick Mavodones, no discussion; Voting for Valleau, Sanborn, Alfiero, Mavodones, Leavitt. Against, none. Motion passes (5,0)*
- 3) **Results of Financial Audit presented by Christian Smith from Wipfli**
 - *Board Action: Elect to have a full financial audit again next year*
- 4) **Management/Financial/Facilities Report**
 - *Board Action: GM to send electronic version of Dropping Springs lease to board members*
- 5) **CARES Funding Request to DMR**
 - *No Action*
- 6) **Update on Strategic Planning by Bill Needleman from the Fish Pier Authority**
 - *No Action*
- 7) **Other Business**
 - *Discussion around connecting with the immigrant community for employment resource- in particular Portland's Office of Economic Opportunity*
 - *Tour of the fish pier on Tuesday, October 26, 2021 by representatives from the offices of Senator King, Senator Collins, & Congresswoman Pingree*
- 8) **Adjourn**
 - *Board Action: Motion was made by Rob Odlin to End the Meeting and Seconded by Nick Alfiero. Board President, Ellen Sanborn adjourned at 4:17 pm*



PORTLAND FISH EXCHANGE

Management/Financial Report for November 18, 2021

Groundfish Landings	<u>Actual</u>	<u>Budgeted</u>	<u>Variance</u>	<u>Avg Fish \$/lb.</u>
August	80K lbs.	157.5K lbs.	-77.5K lbs.	\$2.42
September	145K lbs.	192.5K lbs.	-47.5K lbs.	\$1.75
October	148K lbs.	280K lbs.	-132K lbs.	\$1.76
Total Landings YTD (10/31/21)	496K lbs.	945K lbs.	-449K lbs.	\$1.70

Off-auction landings.

August	34K lbs.	91K lbs.	-57K lbs.
September	12K lbs.	0 lbs.	12K lbs.
October	4.7K lbs.	0 lbs.	4.7K lbs.
Total Off-auction YTD (10/31/21)	64K lbs.	350K lbs.	-286K lbs.

Pumping

August	0 lbs.	125K lbs.	-125K lbs.
September	0 lbs.	125K lbs.	-125K lbs.
October	0 lbs.	0 lbs.	0 lbs.
Total Pumping YTD (10/31/21)	74K lbs.	500K lbs.	-426K lbs.

Financial Report

	<u>Net Income</u>	<u>Budgeted</u>	<u>Variance</u>
July	\$3K	\$5K	-\$2K
August	-\$42K	\$6K	-\$36K
September	\$5K	\$6K	-\$1K
Total Financial YTD (09/30/21)	-\$63K	-\$42K	\$21K

***Updated October Financials to Follow Upon Completion*

Financial Notes:

- Receivables as of 11/12/21 are \$166K – checkbook is \$80K - PPP Funds are \$0 – \$78K LOC Funds in use
- Total net cash & receivables are \$246K
- Signed on with accounting company & they are currently accessing computer systems & running financials for October
- Submitted joint draft funding proposal to DMR for CARES I leftover funding on 11/1/21 with the Fish Pier Authority
 - Requested funding for PFE compressor/pipe refrigeration replacement, 2 pier camel replacements, & seller fee rebates up to Dec 2022

Landings Notes:

- No contract unloading in October
- Continued to offload vessels participating in Fishermen Feeding Mainers program

Facility Report:

- New refrigeration issues were discovered since replacing one compressor; pipes throughout the system are the wrong size for the evaporators & compressors in cooler (requesting funding for refrigeration repairs as part of CARES 1 funding)
- Cleaning, painting, & maintenance continue

AGED TRIAL BALANCE WITH OPTIONS - DETAIL

Portland Fish Exchange
 Receivables Management

Ranges:
 Customer ID: 1004 - YOSAKU
 Customer Class: First - Last
 Salesperson ID: First - Last
 Sales Territory: First - Last

ACCOUNT OPEN:
 Customer Name: First - Last
 Short Name: First - Last
 Posting Date: First - Last

ZIP Code:
 State:
 Telephone:

Account Type: All
 Customer: by Customer ID
 Document: by Document Date

Exclude: Zero Balance, No Activity, Fully Paid Documents, Unposted Applied Credit Documents, Multicurrency Info

* - Indicates an unposted credit document that has been applied.

Customer:	1004	Name:	Harbor Fish Market	Account Type:	Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN	Feb 20, 1986	Salesperson:		Credit:	\$30,000.00				
Contact:	Nick Alfiero	Territory:							
Phone:	(207) 772-6557 Ext. 0000	Terms:	14 DAYS						
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
BI-10042766	SLS	11/8/2021	\$5,584.20			\$5,584.20			
BI-10042767	SLS	11/10/2021	\$3,004.16			\$3,004.16			
Totals:						\$8,588.36	\$0.00	\$0.00	\$0.00
Balance						\$8,588.36			

Customer:	1007	Name:	P. J. Merrill Seafood Inc	Account Type:	Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN	Jan 29, 1986	Salesperson:		Credit:	\$15,000.00				
Contact:	John Merrill	Territory:							
Phone:	(207) 775-2523 Ext. 0000	Terms:	14 DAYS						
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
INV3037150	SLS	10/2/2021	\$350.00						\$350.00
INV3037200	SLS	10/31/2021	\$270.00				\$270.00		
Totals:						\$0.00	\$270.00	\$0.00	\$350.00
Balance						\$620.00			

Customer:	1012	Name:	Austin Meat & Seafood	Account Type:	Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN		Salesperson:		Credit:	\$15,000.00				
Contact:	Neena Slaviv/Frank Mineo	Territory:							
Phone:	(718) 842-6000 Ext. 0233	Terms:	14 DAYS						
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
PYWMNT00000032929	PMT	9/1/2021	(\$20,000.00)						
PYWMNT00000033102	PMT	10/26/2021	(\$8,869.19)						
INV3037201	SLS	10/31/2021	\$100.00				\$100.00		
BI-10122765	SLS	11/4/2021	\$12,677.83				\$12,677.83		
BI-10122766	SLS	11/8/2021	\$13,417.07				\$13,417.07		
BI-10122767	SLS	11/10/2021	\$2,048.70				\$2,048.70		
INV3037233	SLS	11/11/2021	\$40.50				\$40.50		

AGED TRIAL BALANCE WITH OPTIONS - DETAIL

Portland Fish Exchange

Balance
\$7,971.55

Totals: (\$4,806.28) \$12,777.83 \$0.00 \$0.00 \$0.00

Customer: 1014	Name: Cozy Harbor Seafood, Inc	Account Type: Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN	Feb 7, 1986	Credit: \$35,000.00	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
Contact: JOHN NORTON	Territory: 14 DAYS		Writeoff	Discount	Amount	
Phone: (207) 879-2665 Ext. 0000						
INV3037202	SLS	10/31/2021			\$260.00	
BI-10142765	SLS	11/4/2021			\$1,630.70	
BI-10142766	SLS	11/8/2021			\$3,158.58	
Totals: \$3,158.58 \$1,890.70 \$0.00 \$0.00 \$0.00						

Customer: 1020	Name: Browne Trading Company, Inc.	Account Type: Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN	May 15, 1994	Credit: \$15,000.00	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
Contact: (207) 766-2402 Ext. 0000	Territory: 14 DAYS		Writeoff	Discount	Amount	
Phone: (207) 766-2402 Ext. 0000						
BI-10202761	SLS	10/19/2021			\$342.48	
BI-10202762	SLS	10/21/2021			\$150.37	
BI-10202763	SLS	10/25/2021			\$1,179.30	
BI-10202765	SLS	11/4/2021			\$596.19	
BI-10202766	SLS	11/8/2021	\$1,661.71			
BI-10202767	SLS	11/10/2021	\$594.70			
BI-10202768	SLS	11/14/2021	\$406.55			
Totals: \$2,662.96 \$596.19 \$1,572.15 \$342.48 \$150.37 \$1,179.30						

Customer: 1028	Name: Storm Lobster CO	Account Type: Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN	Mathew Thomson	Credit: \$15,000.00	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
Contact: (207) 779-2853 Ext. cell	Territory: 14 DAYS		Writeoff	Discount	Amount	
Phone: (207) 779-2853 Ext. cell						
BI-10282762	SLS	10/21/2021			\$36.48	
INV3037198	SLS	10/31/2021			\$10.00	
Totals: \$0.00 \$10.00 \$36.48 \$0.00 \$0.00						

Balance
\$46.48

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
 Portland Fish Exchange

Customer: 1036 **Name:** UNIVERSAL SEAFOOD **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN 9/01/2015 **Salesperson:** **Credit:**
Contact: (718) 842-2200 Ext. 0000 **Territory:** 14 DAYS
Phone: (718) 842-2200 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
RET002437	RTN	10/24/2017	(\$244.00)			(\$114.00)	\$0.00	\$0.00	\$0.00	(\$114.00)
Totals:						(\$114.00)	\$0.00	\$0.00	\$0.00	(\$114.00)

Customer: 1038 **Name:** Great Eastern Seafood Inc **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN Sep 3, 1990 **Salesperson:** \$25,000.00
Contact: Robert Brandano;brenda pereira **Territory:**
Phone: (617) 428-9400 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
BI-10382766	SLS	11/8/2021	\$3,380.52			\$3,380.52				
BI-10382767	SLS	11/10/2021	\$2,010.00			\$2,010.00				
Totals:						\$5,390.52	\$0.00	\$0.00	\$0.00	\$5,390.52

Customer: 1040 **Name:** Blue Ribbon Fish Company Inc **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** \$30,000.00
Contact: (718) 620-8580 Ext. 0000 **Territory:** 14 DAYS
Phone:

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
BI-10402766	SLS	11/8/2021	\$1,295.25			\$1,295.25				
Totals:						\$1,295.25	\$0.00	\$0.00	\$0.00	\$1,295.25

Customer: 1067 **Name:** Upstream Trucking Inc **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** \$15,000.00
Contact: George Parr **Territory:** 14 DAYS
Phone: (207) 761-0380 Ext. 0000 **Terms:**

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
BI-10672765	SLS	11/4/2021	\$688.58				\$688.58			
BI-10672766	SLS	11/8/2021	\$1,382.72			\$1,382.72				
BI-10672767	SLS	11/10/2021	\$631.41			\$631.41				
BI-10672768	SLS	11/14/2021	\$2,057.89			\$2,057.89				
Totals:						\$4,072.02	\$888.58	\$0.00	\$0.00	\$4,960.60

Customer: 1073	Name: Tri-State Seafoods, Inc.	Account Type: Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN Contact: Chin Ly Phone: (603) 692-7201 Ext. 0000	Salesperson: Territory: 14 DAYS Terms: 14 DAYS	Credit: \$100,000.00				
Document Number	Type	Date	Amount	Discount	Writeoff	
PYMNT000000033129	PMT	11/7/2021	(\$7,067.71)			Over 28
BI-10732767	SLS	11/10/2021	\$4,043.66			15 - 28 Days
BI-10732768	SLS	11/14/2021	\$387.50			8 - 14 Days
Totals:						\$4,427.92
Totals:						\$0.00
Totals:						\$0.00
Balance						\$4,427.92

Customer: 1077	Name: Nova Seafoods Ltd	Account Type: Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN Contact: Angelo Cicco Phone: (207) 774-6324 Ext. 0000	Salesperson: Territory: 14 DAYS Terms: 14 DAYS	Credit: \$75,000.00				
Document Number	Type	Date	Amount	Discount	Writeoff	
RET002497	RTN	12/2/2020	(\$1,197.43)			Over 28
RET002501	RTN	12/29/2020	(\$57.25)			15 - 28 Days
BI-10772762	SLS	10/21/2021	\$912.00			\$912.00
INV3037193	SLS	10/21/2021	\$22.00			\$22.00
BI-10772763	SLS	10/25/2021	\$4,172.63			\$4,172.63
BI-10772764	SLS	10/27/2021	\$5,244.36			\$5,244.36
BI-10772765	SLS	11/4/2021	\$1,489.50			\$1,489.50
BI-10772766	SLS	11/6/2021	\$7,533.15			\$7,533.15
BI-10772767	SLS	11/10/2021	\$272.55			\$272.55
BI-10772768	SLS	11/14/2021	\$2,282.92			\$2,282.92
Totals:						\$9,679.31
Totals:						\$1,489.50
Totals:						\$10,350.99
Balance						\$21,519.80

Customer: 1080	Name: SEBASCO WHARF INC	Account Type: Open Item	Aged As of: 11/12/2021			
ACCOUNT OPEN Contact: Mickey Varian Phone: (207) 389-2756 Ext. 0000	Salesperson: Territory: 14 DAYS Terms: 14 DAYS	Credit: \$500.00				
Document Number	Type	Date	Amount	Discount	Writeoff	
INV3037187	SLS	10/17/2021	\$100.00			15 - 28 Days
INV3037195	SLS	10/24/2021	\$30.00			\$30.00
Totals:						\$0.00
Totals:						\$0.00
Totals:						\$130.00
Balance						\$130.00

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
 Portland Fish Exchange

Customer: 1090	Name: Emerald Seafood Company, Inc.	Account Type: Open Item	Aged As of: 11/12/2021						
ACCOUNT OPEN	Dec 22, 1998	Credit: \$15,000.00							
Contact: Thomas Flanigan									
Phone: (718) 620-8414 Ext. 0000	Terms: 14 DAYS								
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
INV3037189	SLS	10/21/2021	\$176.00					\$176.00	
BI-10902763	SLS	10/25/2021	\$6,453.00					\$6,453.00	
		11/8/2021						(\$6,074.56)	
BI-10902764	SLS	10/27/2021	\$651.00					\$651.00	
BI-10902767	SLS	11/10/2021	\$422.26			\$422.26			
Totals:			\$422.26	\$0.00	\$0.00	\$1,205.44	\$0.00	\$0.00	\$1,827.70

Customer: 1093	Name: Maine Coast Fishermans Assoc	Account Type: Open Item	Aged As of: 11/12/2021						
ACCOUNT OPEN	Jan 10, 2003	Credit: \$15,000.00							
Contact: Monique									
Phone: (207) 807-5599 Ext. 0000	Terms: 14 DAYS								
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
BI-10932766	SLS	11/8/2021	\$14,524.63			\$14,524.63			
BI-10932767	SLS	11/10/2021	\$4,031.28			\$4,031.28			
Totals:			\$18,555.91	\$0.00	\$0.00	\$18,555.91	\$0.00	\$0.00	\$18,555.91

Customer: 1096	Name: Freedom Fish LLC	Account Type: Open Item	Aged As of: 11/12/2021						
ACCOUNT OPEN	July 19, 2007	Credit: \$75,000.00							
Contact: Geoff Denley									
Phone: (207) 774-8469 Ext. 0000	Terms: 14 DAYS								
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
RE1002489	RTN	9/21/2020	(\$17.10)			(\$17.06)			
BI-10962761	SLS	10/19/2021	\$2,929.95					\$2,929.95	
BI-10962762	SLS	10/21/2021	\$6,720.04					\$6,720.04	
INV3037190	SLS	10/21/2021	\$164.27					\$164.27	
BI-10962763	SLS	10/25/2021	\$11,269.39					\$11,269.39	
BI-10962764	SLS	10/27/2021	\$4,919.61					\$4,919.61	
INV3037203	SLS	10/31/2021	\$301.00				\$301.00		
BI-10962765	SLS	11/4/2021	\$1,860.03					\$1,860.03	
BI-10962766	SLS	11/8/2021	\$11,439.93			\$11,439.93			
BI-10962767	SLS	11/10/2021	\$4,542.85			\$4,542.85			
BI-10962768	SLS	11/14/2021	\$80.96			\$80.96			

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
 Portland Fish Exchange

Customer: 4392 **Name:** HI ROLLER **Totals:** \$16,046.68 \$2,161.03 \$26,003.26 \$0.00 **Aged As of:** 11/12/2021 **Balance** \$44,210.97

ACCOUNT OPEN **Contact:** STEVE AND LORRAINE BENNER **Salesperson:** 8439 A.LEAVITT **Account Type:** Open Item **Credit:** \$2,000.00
Phone: (207) 273-2094 Ext. 0000 **Territory:** SALES **Terms:** 14 DAYS

Document Number **Type** **Date** **Amount** **Discount** **Writeoff** **0 - 7 Days** **8 - 14 Days** **15 - 28 Days** **Over 28**

INV3037215 SLS 11/1/2021 \$349.21 \$349.21
 PYMNT000000033089 10/20/2021 (\$23.82)

Totals: \$0.00 \$0.00 \$325.39 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **Balance** \$325.39

Customer: 4455 **Name:** TITAN F/V **Account Type:** Open Item **Aged As of:** 11/12/2021

ACCOUNT OPEN **Contact:** LOVE'S FISHERIES, INC **Salesperson:** 8439 A.LEAVITT **Credit:** \$300.00
Phone: (207) 829-2754 Ext. 0000 **Territory:** SALES **Terms:** 14 DAYS

Document Number **Type** **Date** **Amount** **Discount** **Writeoff** **0 - 7 Days** **8 - 14 Days** **15 - 28 Days** **Over 28**

INV3036325 SLS 3/1/2020 \$554.80 \$554.80
 PYMNT000000032349 12/27/2020 (\$250.00)

Totals: \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **Balance** \$304.80

Customer: 5792 **Name:** Shannon Kristine **Account Type:** Open Item **Aged As of:** 11/12/2021

ACCOUNT OPEN **Contact:** Eben Nieuwkerk **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Phone: (207) 604-0300 Ext. 0000 **Territory:** SALES **Terms:** 14 DAYS

Document Number **Type** **Date** **Amount** **Discount** **Writeoff** **0 - 7 Days** **8 - 14 Days** **15 - 28 Days** **Over 28**

INV3037166 SLS 10/4/2021 \$424.83 \$424.83
 RET002529 RTN 10/7/2021 (\$424.83)
 INV3037216 SLS 11/1/2021 \$328.17 \$328.17

Totals: (\$424.83) \$328.17 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **Balance** \$328.17

Customer: 5821 **Name:** F/V William Lynn **Account Type:** Open Item **Aged As of:** 11/12/2021

ACCOUNT OPEN **Contact:** (000) 000-0000 Ext. 0000 **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Phone: (000) 000-0000 Ext. 0000 **Territory:** SALES **Terms:** 14 DAYS

Document Number **Type** **Date** **Amount** **Discount** **Writeoff** **0 - 7 Days** **8 - 14 Days** **15 - 28 Days** **Over 28**

INV3037175 SLS 10/4/2021 \$595.84 \$595.84
 INV3037225 SLS 11/1/2021 \$50.00 \$50.00

Totals: \$0.00 \$0.00 \$50.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 **Balance** \$645.84

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
 Portland Fish Exchange

Customer: 5868 **Name:** F/V Gracelyn Jane **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Contact: Brian Pearce **Territory:** SALES
Phone: (207) 350-0472 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037214	SLS	11/1/2021	\$330.76				\$330.76			\$330.76
PYMNT000000033099		10/23/2021					(\$138.49)			(\$138.49)
Totals:						\$0.00	\$192.27	\$0.00	\$0.00	\$192.27

Customer: 5884 **Name:** F/V Stella Maris **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Contact: Eric Love **Territory:** SALES
Phone: (207) 899-7677 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037015	SLS	7/5/2021	\$400.00						\$400.00	\$400.00
PYMNT000000032716		6/19/2021							(\$100.00)	(\$100.00)
Totals:						\$0.00	\$0.00	\$0.00	\$300.00	\$300.00

Customer: 5902 **Name:** F/V Brittany Lynn **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Contact: Georgie King **Territory:** SALES
Phone: (207) 337-8706 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037222	SLS	11/1/2021	\$169.74				\$169.74			\$169.74
INV3037226	SLS	11/1/2021	\$20.00				\$20.00			\$20.00
Totals:						\$0.00	\$189.74	\$0.00	\$0.00	\$189.74

Customer: 5909 **Name:** PATRIOT **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Contact: Bart McNeel **Territory:** SALES
Phone: (207) 797-4341 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037061	SLS	8/7/2021	\$294.00						\$294.00	\$294.00
INV3037174	SLS	10/4/2021	\$126.00						\$126.00	\$126.00
INV3037221	SLS	11/1/2021	\$262.08				\$262.08			\$262.08
Totals:						\$0.00	\$262.08	\$0.00	\$420.00	\$682.08

Customer: 5918 **Name:** F/V Lynn & William **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Contact: Bart McNeel **Territory:** SALES
Phone: (207) 797-4341 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037027	SLS	7/18/2021	\$350.00							\$350.00
Totals:						\$0.00	\$0.00	\$0.00	\$420.00	\$682.08

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
 Portland Fish Exchange

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037060	SLS	8/7/2021	\$393.12							\$393.12
INV3037116	SLS	9/4/2021	\$350.00							\$350.00
INV3037220	SLS	11/1/2021	\$741.00				\$741.00			\$741.00
INV3037224	SLS	11/1/2021	\$250.00				\$250.00			\$250.00
Totals:						\$0.00	\$991.00	\$0.00	\$1,093.12	\$2,084.12

Customer: 5920 **Name:** F/V Northern Lights **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$100,000.00
Contact: Vincent Balzano **Territory:** SALES
Phone: (207) 262-3627 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT000000032425	PMT	2/1/2021	(\$486.22)							(\$20.00)
Totals:						(\$20.00)	\$0.00	\$0.00	\$0.00	(\$20.00)

Customer: ATLANTIC **Name:** Atlantic Seafood Partners **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$500.00
Contact: Ernie Salamone **Territory:** SALES
Phone: (207) 233-5392 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV303769	SLS	1/31/2021	\$6.00							\$6.00
Totals:						\$0.00	\$0.00	\$0.00	\$6.00	\$6.00

Customer: BLAKE **Name:** Blake's Bait **Account Type:** Open Item **Aged As of:** 11/12/2021
ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Credit:** \$500.00
Contact: Kimberly Blake **Territory:** SALES
Phone: (207) 449-2484 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT000000033000	PMT	9/23/2021	(\$24.00)							(\$8.00)
PYMNT000000033137	PMT	11/9/2021	(\$26.00)							(\$26.00)
PYMNT000000033146	PMT	11/11/2021	(\$26.00)							(\$26.00)
PYMNT000000033149	PMT	11/12/2021	(\$26.00)							(\$26.00)
PYMNT000000033153	PMT	11/14/2021	(\$26.00)							(\$26.00)
Totals:						(\$112.00)	\$0.00	\$0.00	\$0.00	(\$112.00)

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
Portland Fish Exchange

Customer: CBS Name: CBS Lobster Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: Credit:
 Contact: RONALD CHADBOURNE Territory: Terms: 14 DAYS
 Phone: (207) 775-2917 Ext. 0000

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT00000024010	PMT	10/7/2013	(\$250.00)			(\$150.00)	\$0.00	\$0.00	\$0.00	(\$150.00)
Totals:						(\$150.00)	\$0.00	\$0.00	\$0.00	(\$150.00)

Customer: COZY Name: Cozy Harbor Seafood Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: Credit:
 Contact: John Norton Territory: Terms: 14 DAYS
 Phone: (207) 878-2865 Ext. 0000

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT00000032896	PMT	8/21/2021	(\$13,241.00)			(\$4.75)	\$0.00	\$0.00	\$0.00	(\$4.75)
Totals:						(\$4.75)	\$0.00	\$0.00	\$0.00	(\$4.75)

Customer: CUSTOM FOOD DIS Name: Custom Food Distributors Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: 8439 A. LEAVITT Credit:
 Contact: Brian Pomerleau Territory: SALES Terms: 14 DAYS
 Phone: (207) 649-3945 Ext. 0000

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037157	SLS	10/2/2021	\$220.00			\$0.00	\$220.00	\$0.00	\$0.00	\$220.00
INV3037207	SLS	10/31/2021	\$220.00			\$0.00	\$220.00	\$0.00	\$0.00	\$220.00
Totals:						\$0.00	\$220.00	\$0.00	\$0.00	\$440.00

Customer: DROPPING Name: Dropping Springs Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: Credit:
 Contact: Territory: Terms: 14 DAYS
 Phone: (207) 518-9049 Ext. 0000

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3036379	SLS	4/14/2020	\$5,150.00			\$0.00	\$0.00	\$0.00	\$0.00	\$5,150.00
INV3036415	SLS	5/17/2020	\$5,150.00			\$0.00	\$0.00	\$0.00	\$0.00	\$5,150.00
INV3036458	SLS	6/16/2020	\$5,150.00			\$0.00	\$0.00	\$0.00	\$0.00	\$5,150.00
INV3036512	SLS	7/25/2020	\$5,150.00			\$0.00	\$0.00	\$0.00	\$0.00	\$5,150.00
INV3036539	SLS	8/16/2020	\$5,150.00			\$0.00	\$0.00	\$0.00	\$0.00	\$5,150.00
INV3036617	SLS	10/4/2020	\$2,896.00			\$0.00	\$0.00	\$0.00	\$0.00	\$2,896.00
PYMNT000000031900		6/9/2020								(\$7.50)
INV3036701	SLS	12/3/2020	\$536.75			\$0.00	\$0.00	\$0.00	\$0.00	\$536.75
PYMNT000000033075		10/16/2021								(\$210.31)
INV3037211	SLS	10/31/2021	\$280.00			\$0.00	\$280.00	\$0.00	\$0.00	\$280.00
Totals:						\$0.00	\$220.00	\$0.00	\$0.00	\$440.00

AGED TRIAL BALANCE WITH OPTIONS - DETAIL

Portland Fish Exchange

Customer: FAREWELL **Name:** Farewell LLC **Totals:** \$0.00 \$280.00 \$0.00 \$28,964.94 **Balance**
 ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Account Type:** Open Item **Aged As of:** 11/12/2021
Contact: Pete Smith **Territory:** SALES **Credit:** \$500.00
Phone: (000) 000-0000 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
INV3037161	SLS	10/2/2021	\$232.00						\$232.00
PYMNT000000033014		9/27/2021							(\$192.00)
Totals:						\$0.00	\$0.00	\$0.00	\$40.00

Customer: GALWAY BAY **Name:** GALWAY BAY TRUCKING **Totals:** \$0.00 \$0.00 \$0.00 \$40.00 **Balance**
 ACCOUNT OPEN **Salesperson:** SALES **Account Type:** Open Item **Aged As of:** 11/12/2021
Contact: Tim Gilday **Territory:** SALES **Credit:** \$1,000.00
Phone: (800) 640-3627 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
INV3036780	SLS	2/1/2021	\$592.00						\$592.00
INV3036980	SLS	6/21/2021	\$110.00						\$110.00
Totals:						\$0.00	\$0.00	\$0.00	\$702.00

Customer: LUKES **Name:** Lukes Lobster Seafood **Totals:** \$0.00 \$0.00 \$0.00 \$702.00 **Balance**
 ACCOUNT OPEN **Salesperson:** SALES **Account Type:** Open Item **Aged As of:** 11/12/2021
Contact: Ben McKinney **Territory:** SALES **Credit:** \$2,000.00
Phone: (207) 807-6350 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
INV3037145	SLS	9/25/2021	\$360.00						\$360.00
PYMNT000000032496		3/10/2021							(\$180.00)
INV3037212	SLS	10/31/2021	\$391.00				\$391.00		
Totals:						\$0.00	\$391.00	\$0.00	\$180.00

Customer: MAINE LOB NOW **Name:** Maine Lobster Now **Totals:** \$0.00 \$391.00 \$0.00 \$180.00 **Balance**
 ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Account Type:** Open Item **Aged As of:** 11/12/2021
Contact: Heather **Territory:** SALES **Credit:** \$1,000.00
Phone: (207) 613-7457 Ext. 0000 **Terms:** 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28
INV3037000	SLS	7/9/2021	\$200.00						\$200.00
INV3037208	SLS	10/31/2021	\$20.00				\$20.00		
Totals:						\$0.00	\$20.00	\$0.00	\$200.00

Customer: MAINE LOB NOW **Name:** Maine Lobster Now **Totals:** \$0.00 \$20.00 \$0.00 \$200.00 **Balance**
 ACCOUNT OPEN **Salesperson:** 8439 A.LEAVITT **Account Type:** Open Item **Aged As of:** 11/12/2021
Contact: Heather **Territory:** SALES **Credit:** \$1,000.00
Phone: (207) 613-7457 Ext. 0000 **Terms:** 14 DAYS

AGED TRIAL BALANCE WITH OPTIONS - DETAIL
Portland Fish Exchange

Customer: ME SFD VENT Name: Maine Seafood Ventures LLC Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: 8439 A.LEAVITT Credit: \$2,000.00
 Contact: (207) 352-5564 Ext. offi Territory: SALES
 Phone: (000) 000-0000 Ext. 0000 Terms: 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037101	SLS	9/4/2021	\$40.00						\$40.00	\$40.00
Totals:						\$0.00	\$0.00	\$0.00	\$40.00	\$40.00

Customer: MISC Name: MISCELLANEOUS Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: SALES
 Contact: (000) 000-0000 Ext. 0000 Territory: SALES
 Phone: (000) 000-0000 Ext. 0000 Terms: 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT000000028043	PMT	7/18/2016	(\$135.00)			(\$75.00)				
RET002476	RTN	2/18/2020	(\$72.00)			(\$72.00)				
PYMNT000000032205	PMT	10/18/2020	(\$20.00)			(\$18.84)				
PYMNT000000032215	PMT	10/21/2020	(\$10.00)			(\$10.00)				
PYMNT000000032231	PMT	10/27/2020	(\$40.00)			(\$40.00)				
PYMNT000000032764	PMT	7/12/2021	(\$667.71)			(\$667.71)				
Totals:						(\$883.55)	\$0.00	\$0.00	\$0.00	(\$883.55)

Customer: MISC CUSTOMER Name: MISC CUSTOMER Account Type: Open Item Aged As of: 11/12/2021
 ACCOUNT OPEN Salesperson: SALES
 Contact: (000) 000-0000 Ext. 0000 Territory: SALES
 Phone: (000) 000-0000 Ext. 0000 Terms: 14 DAYS

Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT000000029759	PMT	12/23/2017	(\$6.00)			(\$6.00)				
PYMNT000000030032	PMT	4/16/2018	(\$42.50)			(\$42.50)				
PYMNT000000031448	PMT	10/23/2019	(\$6.00)			(\$6.00)				
PYMNT000000031664	PMT	2/1/2020	(\$10.00)			(\$10.00)				
PYMNT000000031961	PMT	7/8/2020	(\$40.00)			(\$40.00)				
PYMNT000000032961	PMT	9/11/2021	(\$100.00)			(\$100.00)				
Totals:						(\$204.50)	\$0.00	\$0.00	\$0.00	(\$204.50)

AGED TRIAL BALANCE WITH OPTIONS - DETAIL

Portland Fish Exchange

Customer:	READY	Name:	Ready Catch	Account Type:	Open Item	Aged As of: 11/12/2021				
ACCOUNT OPEN										
Contact:	Terry Hansen			Credit:	\$250.00					
Phone:	(207) 352-5565 Ext. off		14 DAYS							
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
INV3037003	SLS	7/3/2021	\$60.00						\$60.00	\$60.00
Totals:						\$0.00	\$0.00	\$0.00	\$60.00	\$60.00

Customer:	WHY NAUT	Name:	Why Naut	Account Type:	Open Item	Aged As of: 11/12/2021				
ACCOUNT OPEN										
Contact:	Jonathan Prior			Credit:	\$2,000.00					
Phone:	(207) 607-2165 Ext. 0000		8439 A. LEAVITT SALES							
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT000000032723	PMT	6/24/2021	(\$300.00)			(\$5.50)				(\$5.50)
Totals:						(\$5.50)	\$0.00	\$0.00	\$0.00	(\$5.50)

Customer:	X1073	Name:	Tristate	Account Type:	Open Item	Aged As of: 11/12/2021				
ACCOUNT OPEN										
Contact:	(000) 000-0000 Ext. 0000			Credit:						
Phone:			14 DAYS							
Document Number	Type	Date	Amount	Discount	Writeoff	0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
PYMNT000000026984	PMT	10/7/2015	(\$3,902.00)			(\$1.66)				(\$1.66)
Totals:						(\$1.66)	\$0.00	\$0.00	\$0.00	(\$1.66)

Customer(s)						0 - 7 Days	8 - 14 Days	15 - 28 Days	Over 28	Balance
Grand Totals:						42	\$67,572.70	\$23,333.48	\$39,398.32	\$33,901.53
Grand Totals:										\$164,206.03



PORTLAND FISH EXCHANGE

2022 Portland Fish Exchange Board Meeting Dates

January 20, 2022

February 17, 2022

March 17, 2022

April 21, 2022

May 19, 2022

June 16, 2022

July 21, 2022

August 18, 2022

September 15, 2022

October 20, 2022

November 17, 2022

December 15, 2022